

Balsys Partners With Harris To Serve The Southeast Radio Broadcast Market

June 28, 2007: Harris Corporation recently announced their North American Channel Partners initiative to more efficiently address the company's radio broadcast market. Balsys Technology Group is pleased to announce that they have been selected by Harris as the Channel Partner addressing the states of **Florida, Georgia, Alabama, South Carolina, and North Carolina**, and is authorized to sell the majority of the Harris line of HD Radio™, FM and AM transmitters, VistaMax Studio Networking Systems, various on-air and production consoles, studio furniture; and Intraplex ® STL platforms. A number of supplemental products are also available from Balsys.

Based in the Orlando, FL area, Balsys offers complete "Microphone To Antenna" services, including both Studio & RF Systems Integration. The scope of involvement can range from complete project specification and management to on-site installations, or merely to provide selected equipment or services.

Balsys "Plug & Play" Transmitter Buildings are solid reinforced concrete shelters, each designed for the specific project, including complete electrical & HVAC, certified to meet local building codes, with all equipment installed, wired, tested into a high power dummy load, & fully documented, ready to be delivered to the site as a final product. Local installation requires only pad or piers, electrical service, STL, antenna, & telco for completion.

PLUG & PLAY TRANSMITTER BUILDINGS

*Attention
Hurricane
Damaged Facilities*

- Solid Reinforced Concrete Shelters
- Certified For Extreme Weather – Up To Category 5 Hurricane
- Completely Built Out And Tested With Equipment To Facility Specification And Site Requirements

TYPICALLY PROVIDES CONSIDERABLE COST SAVINGS VERSUS SITE BUILD

Performing a transmitter facility site build can be an exercise in frustration, particularly if it's not something that the engineer in charge does on a frequent basis or the task is one of many that need to be accomplished in a very short time frame.

Balsys has developed an efficient alternative: **Plug & Play Transmitter Buildings**. Solid reinforced concrete shelters, each designed for the specific project with all required penetrations for transmission line, telco, electrical, GPS, etc. Each including complete electrical, HVAC, and insulation. Certified to meet your local building codes, with all equipment installed, wired, tested into a high power dummy load, & fully documented, ready to be delivered to the site as a final product. Local installation requires only pad or piers, electrical service, STL, antenna, & telco for completion.

Simply Put: Drop It In - Hook Up The Externals - Flip The Switch - You're Done!







All Equipment Is Located For Maximum Accessibility - Bolted To The Floor - Grounded - Wired
 High Power Tested At Balsys Prior To Shipment
 Lengths to 38' - Modular For Non-Transportable Widths
 A Convenient Workbench Area Is Provided With Document Storage Rack - Telephone & Optelator Installed
 Complete Documentation Is Provided

Balsys Is A Certified HD Radio (iBOC) Integrator

Would You Like To Receive A Quotation? We need to know the equipment to be installed (including manufacturer & model numbers), orientation of doors, electrical, telco, and transmission lines - and city, county, and state of final installation. Drawings will be supplied for your approval prior to quotation.

BALSYS
 TECHNOLOGY GROUP, INC.
 www.balsys.com

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COMPLETE MICROPHONE TO ANTENNA TECHNICAL SERVICES

BALSYS
 TECHNOLOGY GROUP, INC.

Complete Systems Integration
 Studio and RF Systems Installation, Test, & Documentation

HD Radio Transmission
 Factory Authorized By Several Manufacturers For HD Installation & Certification

Plug & Play Transmitter Buildings
 Solid Reinforced Concrete Shelters With All Equipment Installed, Tested, & Documented - Ready For Simplified Site Build

BALSYS
 WOOD ARTS, INC.

Custom Broadcast Studio Furniture
 High Quality, Distinctive, & Rugged Studio Furnishings - Designed & Fabricated For The Specific Studio & Application

SYSTEMS STORE .com

SystemsStore
 Your Online Source for Cable, Connectors, Punchblocks, Racks, Wire Management, Test Equipment, Tools, & Problem Solvers To Complete Any Technical Installation.





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Balsys Wood Arts provides complete **Custom Studio Furniture** design and fabrication, and specializes in high end products to satisfy unusual room layouts and/or requirements. Furniture may optionally be completely prewired, tested, and documented at Balsys prior to shipment, significantly reducing on-site requirements.

SystemsStore is also owned by Balsys, and is a premium source of the cabling, punch blocks, connectors, racks, wire management devices, tools, test equipment, and the various "problem solvers" and accessories required to perform technical systems installation and maintenance. We have access to many products not on the web site, and are a dealer for **Barix IP Audio** devices, acoustic panels, and **Acoustic Systems Acoustic Doors & Windows** as well.

Please let us know whenever we can be of assistance. Tel: 407-656-3719 Fax: 407-656-5474 or Sales@Balsys.com



The Balsys Companies

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